



Ford Pro Readies American Businesses; All-Electric E-Transit Customer Pilot Vehicles Debut Nationwide

- Ford Pro™ pilot program launches to help companies begin integrating all-electric E-Transit vans into their fleets to evaluate vehicle performance, understand charging solutions and experience advantages of Ford Pro connected software
- Penske Truck Leasing and National Grid are among the first companies adding preproduction E-Transit vans to their fleets for a variety of uses, including testing the BlueOval™ Charge Network, America's largest public charging network, plus depot fleet charging tools that monitor and help manage energy usage
- Ford Pro – a commercial products, services and distribution business within Ford – aims to revolutionize productivity solutions for commercial and government customers with work-ready products and services that include Ford Pro vehicles, Ford Pro Charging, Ford Pro Intelligence™, Ford Pro Elite and Ford Pro FinSimple™

DEARBORN, Mich., Nov. 5, 2021 – The 2022 Ford E-Transit van, the all-electric version of America's best-selling van*, Ford Transit, is getting to work early. Through a Ford Pro™ pilot program, companies nationwide, such as Penske Truck Leasing and National Grid, have taken delivery of preproduction units of the E-Transit van with plans to use early learnings that will help deployment into their operations when the vehicle arrives to market early next year.

Operating in fleets that span industries such as rental, delivery, service, maintenance, telecom and utilities, these E-Transit pilot vans will give companies the opportunity to experience how battery-powered vehicles coupled with Ford Pro Intelligence and Ford Pro Charging solutions can help improve fleet efficiencies.

Penske plans to evaluate and validate E-Transit van capabilities, driving experience and charging strategy for specific applications, including rentals to small- and medium-sized commercial businesses.

"We're excited to collaborate with Ford Pro on the introduction and real-world testing of these new electric vehicles as the first truck rental and leasing company to do so," said Art Vallely, president, Penske Truck Leasing. "We expect to see strong utilization and interest from customers making final-mile deliveries, regional deliveries, and eventually consumer use for smaller household moves."

As part of the pilot program, Penske has deployed an E-Transit van in the Reading, Pennsylvania, area. Penske's long-term electric vehicle plans include adding electric vans throughout its wider network, including Southern California.

"Our customers are telling us that they have ambitious sustainability goals to reduce their fleets' carbon emissions through the integration of all-electric vehicles," said Ford Pro CEO Ted Cannis. "E-Transit commercial vans and the supporting Ford Pro ecosystem, especially end-to-end charging, play a critical role in helping achieve those goals and transforming their business operations without disruption."

E-Transit, the first all-electric cargo van from a full-line automaker in North America, is assembled alongside Transit at Ford's Kansas City Assembly Plant. The E-Transit van is designed to serve a wide range of commercial industries, providing customers a choice of eight configurations, including a cargo van with three roof heights and three lengths, plus chassis cab and cutaway versions.

Participating companies will deploy vehicles in specific applications to evaluate performance, identify the best route types, and explore charging solutions while connected to the Ford Pro ecosystem.

Ford Pro Intelligence delivers technology solutions that connect to the vehicle, such as Ford Pro E-Telematics software tools.** The technology connects wirelessly – helping businesses manage fleets with real-time vehicle insights such as charge event monitoring, vehicle tracking, state of charge, range, charge history and logs, charging/battery settings and alerts, and departure preconditioning to help maximize range and save battery life for the road to get the job done.

Ford Pro Charging intends to offer end-to-end tools to enable home, public and depot charging tailored to fleet operational needs. Employee home charging will include available hardware and software solutions to manage overnight charging along with access to energy reports to make driver reimbursement simple. When public charging is needed, customers can access the BlueOval™ Charge Network – America's largest public charging network that currently offers more than 19,500 charge stations and 63,000 charging plugs nationwide. Depot charging solutions include hardware and software that monitor optimal charging times for fleets to help avoid costs associated with peak charging hours.

National Grid, a global energy management company and operator of several utility conglomerates, recently took delivery of a preproduction low-roof E-Transit cargo van that it will test on regular home meter-reading routes to ensure it can perform the same operations now performed by the company's gas-powered vehicles.

"We are proud to be the first energy company in the Northeast to test out Ford's electric van and collaborate with Ford Pro," said Badar Khan, president of National Grid, U.S. "Over the next decade, National Grid will be moving to a 100% electric fleet for our light-duty vehicles and working to replace medium- and heavy-duty vehicles with sustainable options. Last year, we began testing electric backhoes and this year, e-vans could bring us closer to our goal of net zero emissions by 2050."

Ford Pro will use feedback and data from the pilot program to validate real-world vehicle performance across a broad range of use cases, upfits, temperatures and driving environments to continue to refine products and develop additional training tools.

"Beyond supplying all-electric vehicles to customers, Ford Pro is helping businesses determine better solutions for energy management and fleet efficiency," said Cannis. "Our services link to the vehicle and into the entire operational environment of the business, which is the only way EVs will stick. Anything else is just disruptive to their business bottom line."

Ford Pro is a major component of the Ford+ plan for growth and value creation, which is based on building enduring, always-on customer relationships. For more information on Ford Pro products and services, visit fordpro.com.

E-Transit production will begin later this year, with vehicles arriving at dealerships in early 2022.

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*Based on total U.S. reported sales (2020 calendar year).

**Available on vehicles with embedded modem. Requires modem activation. Terms and conditions apply. Telematics service and features, and access to vehicle data depend on compatible AT&T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features.

The 2022 E-Transit van is expected to be certified as a zero-tailpipe emissions vehicle. Visit fuelconomy.gov for more information.

About Ford Motor Company

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